

Victory Performance Consulting

Helping good people change the world.



GAINING INFLUENCE

How to Achieve Positive Outcomes for Yourself and Others

Effective influencers don't push from behind, they persuade from out front. They inspire others to think bigger and enable them to achieve more collaboratively than they could have on their own. Through self-assessments, engaging activities, and other practical applications, this program will help you clarify your career purpose, demonstrate a winning attitude, develop collaborative relationships, and make the hard work you do look easy. Want to influence positive outcomes for yourself and others? This is the program to help you do it!

Format and Duration:

- Online (worldwide) or onsite (Americas, Europe, Asia); 4 hours

Learning Objectives:

- Solicit feedback to identify and overcome dangerous blind spots
- Navigate organizational politics strategically and diplomatically
- Apply collaborative problem-solving techniques to win and help others win
- Exhibit an unpretentious and unflappable attitude that puts others at ease

Leadership Competencies:

- Demonstrating self-awareness, composure, and initiative
- Building collaborative relationships

Fields of Study:

- Social environment of business
- Business management and organization