

Victory Performance Consulting

Helping good people change the world.



GAINING INFLUENCE

How to Achieve Positive Outcomes for Yourself and Others

Do you tend to push others from behind or inspire them from out front? Effective influencers aren't pushers they're persuaders. They inspire others to think big and enable them to achieve collaboratively more than could have on their own. By using self-assessments, discussions, group activities, and other real-world applications, this program introduces practical ways to rediscover your purpose, maintain a winning attitude, and rally teammates to consistently achieve victory. Want to influence positive outcomes for yourself and others? Book this program.

Learning Objectives:

- Solicit feedback to identify and overcome blind spots
- Navigate organizational politics safely and strategically
- Integrate collaborative problem solving so you can win, and help others win
- Demonstrate the ability to be unpretentious and unflappable

Fields of Study:

- Personal / Professional Development
- Business Management & Organization

Competencies:

- Demonstrating Self Awareness & Purpose
- Influencing Others