

Victory Performance Consulting

Helping good people change the world.



DRIVING CHANGE

How to Drive Change Without Running Others Over

Change is both constant and pervasive. Whether you are responsible for influencing incremental change or leading radical, transformational change, your success will be determined by your ability to inspire others and convert their resistance and skepticism into cooperation and commitment. Through self-assessments, group discussions, group activities, and other real-world applications, this hands-on seminar examines why most change initiatives fail, introduces a systematic process for effectively driving change, and enables you to develop your own personal change plan. Need to drive change without running others over? Book this seminar.

Learning Objectives:

- Describe why most change initiatives fail
- Recognize causes of resistance and techniques for overcoming it
- List and explain the stages of on an effective change initiative
- Develop an action plan for driving change in their organization

Fields of Study:

- Business Management & Organization
- Leadership

Competencies:

- Setting Vision & Strategy
- Planning & Managing Change