

Victory Performance Consulting

Helping good people change the world.



BECOMING A PERSON OF INFLUENCE

How to Positively Impact the Lives of Others

Everyone influences others. You don't have to be in a high-profile occupation to be an influencer; whenever your life connects with another person, you exert influence. Everything you do -at home, at work, or at play- has an impact on the lives around you. No matter what your goals are in life, you can achieve them more effectively and efficiently and the contribution you make can be longer lasting if you learn to increase your influence. Through self-assessments, group discussions and activities, case studies, and other real-world applications, this program, which is based on John C. Maxwell's book by the same title, will equip you with 10 universal principles and empower you to positively impact the lives of those around you. Want to become a person of influence? Book this program.

Learning Objectives:

- Describe how people of influence positively affect others
- Explain the relationship between integrity and influence
- List and explain the 4 stages of influence
- Apply 10 proven principles to become more influential

Fields of Study:

- Personal / Professional Development
- Business Management & Organization / Human Resources

Competencies:

- Influencing & Developing Others
- Leading Effective Teams

